

**Greg Harris Senior International Consultant**

**Expertise：Corporate, Cross-Border Mergers & Acquisitions, Technology Transactions, Trade Secrets**

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**Areas of Practice**

Greg Harris is a Senior International Consultant at Chance Bridge’s Beijing office.

His practice focuses on cross-border corporate and commercial transactions, in particular on technology transactions, including edtech, e-commerce, fintech, insurtech and especially hardware and semiconductors. He recently served as senior in-house counsel at Taiwan Semiconductor Manufacturing Corporation (TSMC), where he assisted the company with its global expansion into the United States, Germany and Japan.

Greg has advised Chinese clients on their outbound investments to North and South America, Europe, Asia and Africa. He also has extensive experience working with start-ups and high growth companies, in particular helping them fundraise, expand overseas and build out their global compliance programs. Greg previously served as General Counsel at a Chinese edtech unicorn that was funded by Sequoia.

Greg has also assisted many multinationals with their foreign investments in China, including matters ranging from large manufacturing and construction projects to e-commerce brand protection. Having also served as APAC Head of Legal at a multinational insurance company, he thoroughly understands the legal challenges and opportunities that exist for foreign companies doing business in China.

**Education background**

* McGill University, Bachelor of Civil Law and Bachelor of Common Law (Dean’s Honour List)
* Memorial University, Bachelor of Arts (University Medal for Highest Marks in Graduating Class)

**Work Experience**

* Charles Taylor Insurance Group, APAC Head of Legal
* LingoAce, General Counsel
* Taiwan Semiconductor Manufacturing Company (TSMC), Senior In-House Counsel
* Winston & Strawn Shanghai Office, Senior Associate
* Simmons & Simmons Beijing Office, Associate
* Lee & Li Attorneys-at-Law Hsinchu Office, Senior Associate

**Representative Matters**

**Outbound Investments & Technology Transactions**

* Acted for TSMC in relation to its US$60 billion greenfield investment to build leading-edge semiconductor factories in Phoenix, Arizona, including procurement of advanced semiconductor manufacturing equipment;
* Advised a Chinese state-owned engineering company on establishing operations in Chile;
* Advised Pericom Semiconductor on the acquisition of its Taiwan business by Diodes Incorporated;
* Advised a Chinese private equity fund on its investment in a South African mining company;
* Acted for TSMC in negotiating a joint development and IP licensing agreement with a German engineering and technology company;
* Advised a Chinese company on its acquisition of a European jewelry company;
* Advised TSMC on the sale of its Light Emitting Diode business to Epistar;
* Acted for a Chinese technology company in relation to its expansion into Southeast Asia and Europe, including negotiating an incentive package with the Malaysian Investment Development Authority;
* Acted for an insurance company in its successful Australian Financial Services license application, which allowed it to expand into the Australian market;

**Global Compliance, Disputes and Intellectual Property**

* Advised a global semiconductor company on its compliance policies with regards to new US export controls. Handled negotiations to terminate non-compliant commercial contracts;
* Advised a global technology company on the drafting and implementation its internal trade secret protection programs;
* Acted for a Chinese e-commerce company in its successful Singapore State Court litigation against a former general manager alleging trade secret misappropriation, breach of confidence and breach of non-compete;
* Advised various technology companies in the drafting of their global data privacy policies;
* Advised a Chinese e-commerce company on its response to a global data breach (remedial work on data privacy practices and policies, reporting to various regulators, user notification) in the European Union, US, and other key jurisdictions;
* Advised various technology companies (in particular electronics and hardware companies) on the drafting and implementation of competition law compliance programs;
* Advised a Taiwan electronics component company on its leniency application with the U.S. Department of Justice Anti-Trust division in regards to a collusion investigation;

**China FDI**

* Advised a European industrial conglomerate on its acquisition of two clean energy companies with equity interests in separate Chinese joint ventures;
* Advised a NASDAQ-listed US medical device company on the sale of its China and Hong Kong subsidiaries to a Japanese purchaser;
* Advised Synlait Milk Limited on the negotiation of its nutraceutical joint venture agreement with New Hope Group and its supply agreement to said joint venture;
* Advised a German investor in establishing an automotive technology park in Shandong;
* Advised a US private equity fund on its acquisition of a Zhuhai disposable healthcare products manufacturer;
* Advised a Swiss healthcare company on the negotiation of its Chinese joint venture to establish eldercare facilities and programs in China with a Chinese partner;
* Advised foreign SMEs on their market entry and IP protection strategies in China, with a particular focus on FMCGs sold on e-commerce platforms;
* Assisted a multinational insurance company design a China compliance program, focusing on NFRA (previously the CBIRC) regulations and corporate governance;
* Advised a European insurance company on the restructuring of its China operations and CBIRC filings;
* Advised multinationals in various industries (insurance, manufacturing, automotive) on mass layoffs in China subsidiaries;

**Publications**

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**Professional Activities**

**Recognition**

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**Language**

Chinese, English, French